

Annual Report

2022

Jordan Industrial Ports Company



Annual Report

2022

Jordan Industrial
Ports Company



Table of Contents

Highlights of 2022	6
JIPC Chairman Letter	8
JIPC General Manager Letter	10
Board of Directors Report	12
Company Activities	13
Board of Directors	15
Members of the Executive Management	16
Major Shareholders as of 2022	18
JIPC'S Dependence on a local or foreign Suppliers or Customer	18
Government Protection or Concessions Granted to the Company or Its Products	18
Decisions by the government or international organizations that had a material effect on the company's operations or its competitiveness	19
Compliance with National and International Quality Standards	20
Organizational Structure	23
Risk Management	24
JIPC Achievement of the year 2022	25
Departments Achievements & KPI's	26
Defining Company Objectives	27
1. Employees and terminal users' safety and health	27
2. Customer satisfaction	27
3. Cost control and optimization	27
4. Development of human capital	28
5. Performance Breakdown	28

Achievements of the Year 2022 – Operations Section	29
KPI's of the Year 2022 – Operations Section	30
Achievements of the Year 2022 – Maintenance & IT Section	31
KPI's of the Year 2022 – Maintenance Section	32
Achievements of the Year 2022 – HSSE Department	33
KPI's of the Year 2022 – HSSE Department	34
KPI's of the Year 2022 – Administration Department	36
KPI's of the Year 2022 – Procurement Department	38
Financial Impact of Non- Recurring Activities that occurred during the financial year and are not part of the company's core activities	39
Trend of major financial indicators in JOD for the period of 2016 – 2022	39
Auditors, Legal and consultants' fees for the company in JOD	39
Summary of JIPC's Donations in JOD during 2022	39
Contracts, Projects, and Commitments that the company has with Parent companies and Terminal User	39
JIPC Contribution to the protection of the environment	40
Declarations of the Board of Directors	41
For More Success	42

Highlights of 2022

- In the current year JIPC completed the rehabilitation and extension project at February 2022, and JIPC was honored with His Majesty King Abdulla (II) visit to inaugurated project.
- The year 2022 marks a highly challenging year, beginning with the international economic instability and the increase in the inflation rate, to the fluctuation of global commerce pricing and unstable business market. However, JIPC was able to perform at the best efficiency and achieve its goals and objectives.

Below is a summary of JIPC's performance during 2022:



Material Handled (MT)

5,534,240.00

Total handled Material as per the year of 2022



Revenues (JD)

23,561,320.00

Revenues increased by **(17%)**
compared to the budget projections



Net Income (JD)

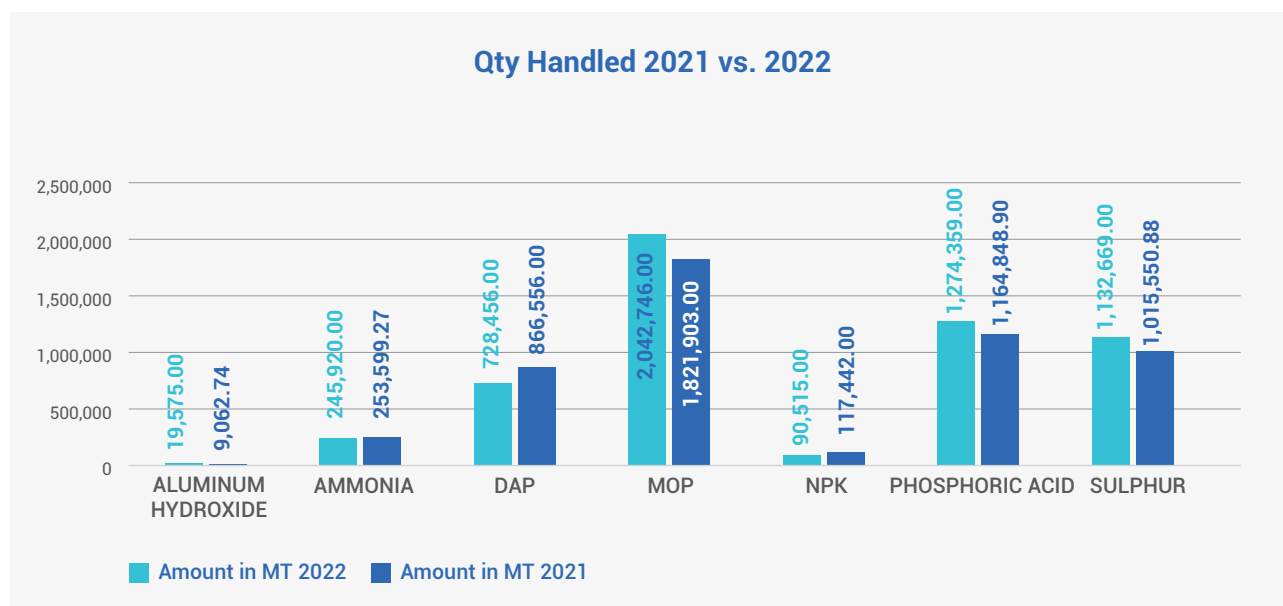
2,061,127.00

Net Income has increased by **(42%)**
compared to the budget projections



During this year, JIPC received (203) vessels of both liquid and dry bulk, including (9) shared shipments. The figures below show the material breakdown:

Handled Material	Amount in MT
Ammonia	245,920.00
Sulphur	1,132,669.00
DAP	728,456.00
MOP	2,042,746.00
NPK	90,515.00
Aluminum hydroxide	19,575.00
Phosphoric Acid	1,274,359.00
TOTAL	5,534,240.00





JIPC CHAIRMAN LETTER

My sincere greetings and best wishes to our valued shareholders,

Firstly, it is our utmost pleasure to brief you on "Jordan Industrial Ports Company (JIPC)", which constitutes a key pillar that aims to expand to broader and more comprehensive horizons, eventually achieving tangible success as a culmination of dedication, great efforts, confidence, and hope for a better future.

With a clear and transparent vision stemming from a solid foundation and a meticulous strategy, we consider JIPC as not only an operator of the industrial terminal, but also as a major stakeholder in managing and operating a series of logistics and transportation services in Jordan and the entire region. Our efforts are driven by enhancing human capabilities through our renowned expertise.

Accordingly, the JIPC is characterized by a spirit of viewing obstacles and difficulties as challenges to overcome and achievements to make with the efforts of our hardworking team. We are committed to utilizing carefully constructed and specialized strategic planning for proper closure by following steps that have been thoroughly analyzed and proven.

Parallel to this, and specifically at the national level, JIPC has attained an exemplary status as a success story of a cooperation between the public and private sectors in accordance with the directives of His Majesty King Abdullah (II). This fruitful cooperation comes as part of the efforts to strengthen the national economy and increase treasury income in various ways such as royalties, taxes, donations and finding means of reducing unemployment through modern and professional approaches.

Hence, the JIPC represents the Jordanian ports and the Jordanian horizons, ethics, and strategies with foreign flags and ships coming from all around the globe, consequently building up the Kingdom's reputation and opening the door for various trade channels globally.



Amid the increasing numbers of Covid-19 cases in the Kingdom along with the drastic changes in our daily lives and collective economic hardship over the past months, we have been asked to take the lead as a strong corporate establishment and help strengthen our position to support our employees and customers to override these worldwide difficulties.

Finally, it is worth highlighting that the JIPC has been thriving this past year in spite of the economic downturn and the decline of trade and businesses around the world. With the efforts of its capable and diligent Jordanian staff, the JIPC continues to prove its capability in achieving financial gains even during difficult circumstances.

A handwritten signature in blue ink that reads "Maen Nsour". The signature is written in a cursive style with a blue underline.

Dr. Maen Nsour
Chairman of the Board

"With a clear and transparent vision stemming from a solid foundation and a meticulous strategy, we consider JIPC as not only an operator of the industrial terminal, but also as a major stakeholder in managing and operating a series of logistics and transportation services in Jordan and the entire region."



JIPC GENERAL MANAGER LETTER

Ladies and gentlemen,

Sincere greetings to you all.

It is an honor to express our gratification with this economic body in our dear country, constituting a solid foundation for any economy based on trade exchanges among different countries across the globe.

In fact, the Jordan Industrial Ports Company (JIPC) is considered one of the key port operators in Jordan, serving as the sole operator of dry and liquid bulk chemicals and fertilizers that supply major companies in the Jordanian economy such as the Arab Potash Company (APC) and the Jordan Phosphate Mines Company (JPMC).

With investments exceeding (200) million US dollars in developing the industrial terminal through a project to rehabilitate and expand the industrial jetties, the company was able to increase the capabilities of Jordan's industrial terminal to handle (10) million metric tons annually, in addition to increasing the dry bulk handling rate to reach (4000) metric tons/hour. Additionally, sulfur and phosphoric acid discharging capacities are now at (1200) metric tons/hour and (1200) metric tons respectively, with storage capabilities of up to (66,000) metric tons, while the volume of receiving vessels can be up to (100,000) metric tons.

On the national level, the JIPC is one of the key foundations of the Jordanian economy, providing the Jordanian treasury with more than 15 million US dollars in 2022 in the form of royalties, in addition to its contributions in the form of taxes and rent. Meanwhile, the global economy is slowing down, evidenced by the decline of international trade due to epidemics and market closures. Faced with this reality, the JIPC utilized the local Jordanian capabilities, eventually serving the national economy in terms of reducing unemployment to the minimum possible rate and enhancing local resources through specialized and comprehensive training and upskilling. Moreover, it cannot be overlooked that the JIPC reflects significant savings in terms of shipping and handling costs to terminal users by more than (8) million US dollars annually, reflecting the enhanced capabilities in handling operations.

Based on these benefits, and as evidence of an exceptional and distinguished success, Jordan Industrial Ports Company has been accredited by receiving several certificates that apply the higher management systems in terms of health and safety (ISO 14001), environmental systems (ISO 45001), quality (ISO 9001), and ISPS Compliance Certificate, in addition to categorizing JIPC as an ECO port SLC Internationally.



Increasing the company's competencies, expertise, shares, and capital is strengthening the vision to expand the operation of other stations within Aqaba and the region. During 2022, the JIPC's performance was well above expectations despite the global business decline, demonstrating the exceptional efforts exerted by the loyal family of Jordan Industrial Ports Company.

Finally, I would like to thank the Chairman of the Board of Directors His Excellency Dr. Maen Nsour, the Vice Chairman His Excellency Mr. Abed Al-Wahab Al-Rawad, and the members of JIPC's Board of Directors for their continuous support to the executive management at the company. My deepest gratitude is also extended to our parent companies, namely Jordan Phosphate Mines Company and Arab Potash Company for continuously supporting and investing in JIPC.

A stylized signature in blue Arabic calligraphy, reading 'Khaled Walid Shihadeh'.

Khaled Walid Shihadeh
General Manager

"It is an honor to express our gratification with this economic body in our dear country, constituting a solid foundation for any economy based on trade exchanges among different countries across the globe."



Board of Directors Report



Board of Directors Report

Company Activities

Jordan Industrial Ports Company (JIPC) was established in 2009 with an authorized and paid capital of JD (140) million, shared equally between Arab Potash Company (APC) and the Jordan Phosphate Mines Company (JPMC) following a memorandum of understanding signed by APC, JPMC, Aqaba Development Corporation (ADC) and Aqaba Economic Zone Authority (ASEZA) to refurbish, develop, manage, and operate the Industrial terminals.

Material Handling

JIPC with the signed Development & Operating provide the service of handle fertilizer and raw material for fertilizer and food industry, the material being handled is as follow:

Nitrogen phosphorus potassium (NPK)	Liquid ammonia	Muriate of potash (MOP)
Di-ammonium phosphate (DAP)	Aluminum hydrate	Sulphur
Magnesium oxide	Phosphoric acid (PA)	Industrial sodium chloride

MATERIAL HANDLING

Sulphur Storage

JIPC Owns (2) Stores with total capacity of (62,500) MT, where JIPC Operation extend from unloading the vessel to emptying the stores.

Vessel Services

JIPC we provide Vessel services as per our services agreement and list such services can be, water supply, waste management.



a. Number of employees by geographic location

JIPC strategically located in Aqaba, (22) km south of downtown Aqaba, the Port encompasses (68,770) m square land, (2) cargo Jetties.



Company	Aqaba
Jordan Industrial Ports Company	133

b. Capital Investment

The value of Investment and Equipment amounted to JOD (140) Million in 2022.

c. Subsidiary and Affiliate companies

There are no subsidiary and affiliate companies for the Company.

Board of Directors

Name	Representative	Position	Summary of Biography
Dr. Maen Nsour	APC	Chairman	<p>Dr. Nsour currently is the President & CEO of Arab Potash company. Previously Dr. Nsour served as; General-Director and Deputy-Chairman of the Jordanian Social Security Corporation (SSC), Acting President of the Social Security Investment Fund (SSIF), Chief-of-Staff and Special Advisor to the Prime Minister of Jordan, Chief Executive Officer (CEO) of the Jordan Investment Board (JIB), and Senior Regional Programs Adviser at the United Nations Development Program (UNDP) in New York.</p> <p>Dr. Nsour holds a Ph.D. in Political Economy from George Mason University in Virginia, USA.</p>
Eng. Abdul Wahab Al Rowad	JPMC	Vice-Chairman	<p>Eng. Al Rowad has experience in the field of Chemical Industry management, as he served as General Manager of Indo Jordan Chemicals (IJC) and other management-level positions. He currently serves as Chief Executive Officer of the Jordan Phosphate Mines Company, and holds a B.A. in Chemical engineering, from Jordan University.</p>
Eng. Mofareh Al-Tarawneh	APC	BoD Members	<p>Eng. Tarawneh is a member of the APC Board of Directors. Eng. Al-Tarawneh has a BSc in Mechanical Engineering from the UK, and an Executive MBA from Pakistan.</p>
Eng. Khaled Abu Samen	APC	BoD Members	<p>Eng. Abu Samen Currently serves as a Director of APC-Aqaba. He holds a master's degree in Electrical engineering/Communication, from Odessa National Polytechnic University /Ukraine.</p>
Eng. Abdul-Aziz Arakzeh	JPMC	BoD Members	<p>Eng. Arakzeh Currently serves as a Director of JPMC- Industrial Complex/Aqaba. He holds a B.A. in Chemical engineering, from the University of Split/ Croatia.</p>
Mr. Manish Gupta	JPMC	BoD Members	<p>Mr. Gupta is the Director, Strategy and Joint -Ventur of Indian Farmers Fertilizer Cooperative. He holds a Bachelor of Technology - Civil Engineering, Diploma in Management - Development, Marketing, and Bachelor of Laws (LLB) - Taxation, Commercial Laws</p>
Ms. Lara Mubyadeen	JMPC	Secretary of the Board	<p>Mrs. Mubyadeen holds BA degree in Law from the University of Jordan and (LLM) form Oxford Brookes University, UK.</p> <p>Mrs. Mubyadeen joined JIPC as Board Secretary since 2013, she is responsible of drafting the Board Minutes of Meeting and preparing all documents related to the Companies Control Department, as well she provides some assistance to their Legal aspects.</p>

Members of the Executive Management

Name	Position	Summary of Biography
Eng. Khaled Shehadeh	General Manager	Eng. Khaled Shehadeh holds a bachelor's degree in Mechanical Engineering from the University of Jordan. He has experience in Engineering / Technical fields such as Industry, Plants, Ports, Construction, Maintenance, Procurement, Bidding, Estimation, Contracts, and Consulting in major local and international companies. In 2016, he joined JIPC as a Technical Director. Currently, he is the company's General Manager.
Mrs. Heike Bethge	Terminal Manager	Mrs. Heike Bethge holds a diploma degree in Mechanical Engineering / Naval Architecture from the University of Rostock / Germany. She worked for more than 30 years as an engineer in industrial plant design & construction. From 2015 she was an M&E Lead Engineer with Royal Haskoning DHV responsible for the rehabilitation and extension project of JIPC. In 2020, she joined JIPC as Terminal Manager.
Mr. Ahmad Halman	HSSE Manager	Mr. Ahmad Halman holds a diploma degree in Chemical Engineering from Albalqa Applied University / Al-Huson University College. Health, Safety, and Environment Management with over 30 years' experience specializing in Oil and Gas terminal, LNG terminal with the international company named "LNGSTS" Services as HSSE manager and Port Facility Security advisor implementation of company safety and security policies and permit to work system. He is a certified Ports Executive, a member of the International Association of Safety Professionals, International Maritime Organization (IMO) – Self-assessment at Security Audit, member of Maritime Security Committee since 2015 and 2019, member of Chemical Safety Committee since 2019, and member of Emergency Response Committee since 2018. In 2017, he joined JIPC as HSSE Manager.
Mr. Thaer Obaidat	Procurement Manager	Mr. Thaer Obaidat holds a bachelor's degree in Business Administration Management from Al-Albayet University. He worked for more than 20 years in Procurement Field in Jordan, Iraq, and the Gulf region. He is certified in Supply Chain Management from IPSCMI – Delaware, USA 2014. In 2017, he joined JIPC as Procurement Manager.

Our Vision: "To participate in the acceleration of Jordan's trade prosperity through sustainable ports services."

Name	Position	Summary of Biography
Eng. Hamza El Qawasmeh	Operation Manager	Eng. Hamza El Qawasmeh holds a bachelor's degree in Civil Engineering from Jordan University of Science & Technology. He owns several years of experience in the Operations field at Mega Local and International Companies like Operations Superintendent/Duty Manager in HUTCHISON PORTS - OMAN, Operations Superintendent in APM Terminals /Aqaba Container Terminal -JORDAN, and HSE Engineer in APM Terminals /Aqaba Container Terminal – JORDAN. In 2018, he joined JIPC as a shift supervisor. Currently, he is an Operation Manager.
Eng. Al Mothana Al Mohaisen	Maintenance Manager	Eng. Al Mohaisen holds master's and bachelor's degrees in Electrical Engineering (Telecommunication) from the University of Jordan. He got knowledge and expertise in different automation platforms and communication protocols from different manufacturers through his 8 years of experience which enables him to seamlessly correlate between the components into a completely interconnected system such as PLC, PAC, RTU, HMI, SCADA, DCS, SIS, MIS, MES and ERP systems. He held several positions in the Ports industry, including cranes supervisor, continuous improvement supervisor. In 2018, he joined JIPC as an Automation and IT supervisor. Currently, he is a Maintenance Manager.
Eng. Maymonh Zweiri	Planning & QA Manager	Eng. Zweiri is a certified; six sigma-GB, port executive, and holds bachelor's degree in Mechatronics Engineering form Al-Balqa Applied University- FET, she joints JIPC in 2017 as planning engineer and currently is the Planning & QA Manager.
Mr. Saed Hatamleh	Administration Manager	Mr. Saed Hatamleh holds a bachelor's degree in Computer Information Systems from Jordan University of Science & Technology. He owns several years of experience in the Recruitment field at several Companies, including Sanaya Human Capital as Recruitment Officer, and Drake & Scull International as Senior HR Officer. In 2018 he joined JIPC as a Senior HR supervisor. Currently, he is an Administration Manager.
Mr. Ahmad Hattab	Finance Manager	Mr. Ahmad Hattab holds a bachelor's degree in Accountant from Albalqa Applied University. He held several positions in the Finance field, including an accountant in Champs Elysée' Garment Trading Co., also a Senior Accountant, Supervisor Accountant, and Chief Accountant in Abu Tawileh Group. He owns several Certificates as FFAC Foundational Financial Accounting Certificate from IMA, and CMA Candidate Certified management accountant from Morgan International. In 2019, he joined JIPC as Chief accountant. Currently, he is a Finance Manager.

Major Shareholders as of 2022

Shareholder	No. of shares JD	Percentage
Arab Potash Company	70,000,000	50%
Jordan Phosphate Mines Company	70,000,000	50%

JIPC'S Dependence on a local or foreign Suppliers or Customer

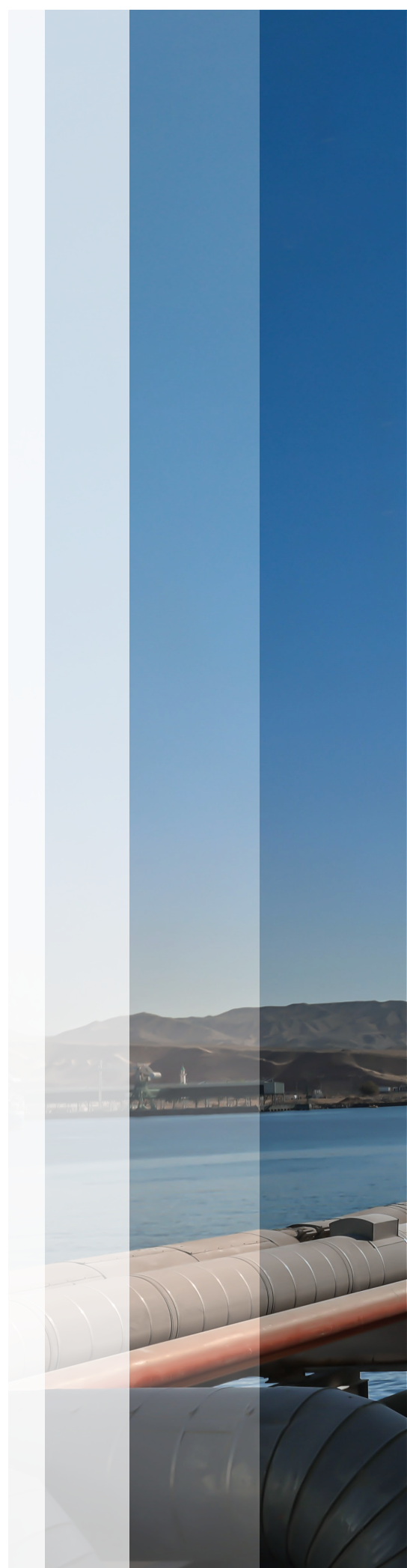
customers of JIPC's who constitute the Company's total sales:

Company	Qty Handling Material 2022	Percentage
JPMC	1,377,005.91	25%
JIFCO	1,293,263.07	23%
APC	2,042,351.74	37%
IJC	608,748.28	11%
NJFC	212,871.00	4%
Total (MT)	5,534,240.00	

Government Protection or Concessions Granted to the Company or Its Products

Jordan industrial ports company is a private shareholding company, registered under the number (633), having its office in Aqaba-Jordan.

- a. The rights and concessions granted to JIPC and its Services under the D&O agreement with the Government of the Hashemite Kingdom of Jordan represented by ASEZA and ADC.
- b. There are no patents registered in the name of JIPC at any official authority in the Hashemite Kingdom of Jordan or additional concessions acquired by the Company.



Decisions by the government or international organizations that had a material effect on the company's operations or its competitiveness

- a. Inflation Rate announcement had also a yearly impact on the pricing and the services provided by JIPC.

"Jordan Industrial Ports Company (JIPC), Jordan's premier gateway for international fertilizer commerce."



Compliance with National and International Quality Standards

During its operating years, JIPC obtained the following certificates and membership:

- a. **ISO Certificates:** JIPC Renewal ISO certificate as a part of it believe to enhance the services and the importance of the quality management on the company's profitability.



b. **EcoPorts Certificate:** As JIPC believes it is pivotal to protect the surrounding environment, it obtained the EcoPorts Certificate.



c. **ISPS Membership** is a set of measures to enhance the security of ships and port facilities.



- d. **Dry Bulk terminal Membership:** A not-for-profit society open to all owners/ operators of dry bulk terminals world-wide to share experiences related to optimizing the work standards

DRYBULK TERMINALS GROUP

- e. **Excellence Award for Occupational Safety & Health:** the award is given to the firms that comply with the occupational health and safety standards and contribute to raising awareness regarding occupational health and safety standards in the workplace, and to decrease the probability of work accidents.



- f. **British Safety Council Membership:** this membership is designed to help manage legislation and compliance while systematically improving organizational health, safety, and wellbeing standards. The world of health, safety and environmental management is constantly changing.



Organizational Structure

a. JIPC Organizational structure:



b. Number and Qualifications of the Company's Employees



Qualification	JIPC Employee
PhD	0
MA / MSc	2
High Diploma	0
BA / BSc	77
Diploma	18
High School	36
Total	133

c. Training Courses for APC Employees



No.	Course Name	No. of Participants
1	GRP/FRP	7
2	ISO 50001 Energy management systems	8
3	Leadership Training course	30
4	NEBOSH (National Examination Board in Occupational Safety and Health)	2
5	OSHA (Occupational Safety and Health Administration)	11
6	Smart green ports	2
7	UNI GEAR ZS1	16
8	Control and instrumentation training course	12
9	Fundamental financial analysis	6
10	الكسور - السلامة العامة	4
11	Electric motors training course	2
12	Cost Accounting training course	2
13	تصاريح العمل والاماكن المحصورة	6
14	ضابط امن مرفق الميناء	2
15	Electrical insulation systems and methods	9
16	دورة الدفاع المدني الشاملة	20

Risk Management

The nature of JIPC operations depends on a limited number of suppliers and limited provider, which raises the risk factors of the operation.

Operational risks are being monitored and controlled by a set of procedures to identify, analyze, and classify. A risk management procedure is developed, and a risk register is kept for all events.



JIPC Achievement of the year 2022

JIPC set its goals and objectives toward customer satisfaction, employees, and local community benefits and to achieve financial returns to the shareholders. The below shows JIPC's Achievements in the current year.



Departments Achievements & KPI's



Defining Company Objectives

KPIs are based on objectives. A KPI should not exist unless it contributes to an objective. So, the below list Company objectives as reported form BoD decision:

1. Employees and terminal users' safety and health; through Promote physical health of Employees and terminal users, promote mental health of Employees, promote female empowerment strategy, and working environment cleanliness and tidiness.
2. Customer satisfaction; through Operation performance, and maintenance performance.
3. Cost control and optimization; through financial management, and warehouse management.
4. Development of human capital; through internal/ external training program.

1. Employees and terminal users' safety and health

This Objective falls under Internal Business Process Perspective and it had been assigned to both Administrator and HSSE Department as follow.

Ref.	Category	Objectives	Action By
1.1	Internal Business Process Perspective	Promote physical health of Employees and terminal users	HSSE
1.2		Promote mental health of Employees	Admin.
1.3		Promote female empowerment strategies	Admin.
1.4		working environment cleanliness and tidiness	Admin.

2. Customer satisfaction

This Objective falls under Customer Perspective and it had been assigned to Maintenance, Operations HSSE, Planning & QA Department as follow.

Ref.	Category	Objectives	Action By
2.1	Customer Perspective	Operation performance	OP
2.2		maintenance performance	Maintenance
2.3		IT Performance	Maintenance
2.4		Security of the terminal	HSSE
2.5		Quality of all performed work	PL&QA

3. Cost control and optimization

This Objective falls under Financial Perspective and it had been assigned to Finance and Procurement Departments as follow.

Ref.	Category	Objectives	Action By
3.1	Financial Perspective	Financial management	Finance
3.2		Warehouse management	Proc.

4. Development of human capital

This Objective falls under Learning and Growth Perspective and it had been assigned to Finance and Procurement Departments as follow.

Ref.	Category	Objectives	Action By
4.1	Learning and Growth Perspective	Internal/ external training programs	Admin./ HR

5. Performance Breakdown

Company's Goals and objectives had been delivered to each department and section to frame action plans suitable for each department scope. The process of measures and action formulation passed through the scope of each department, the weightage of department input to the final service and the available studies and records.

5.1 Overall performance

During the year of 2022 JIPC Achieve a 79% overall progress as of 30 November 2022.





Achievements of the Year 2022

Operations Section

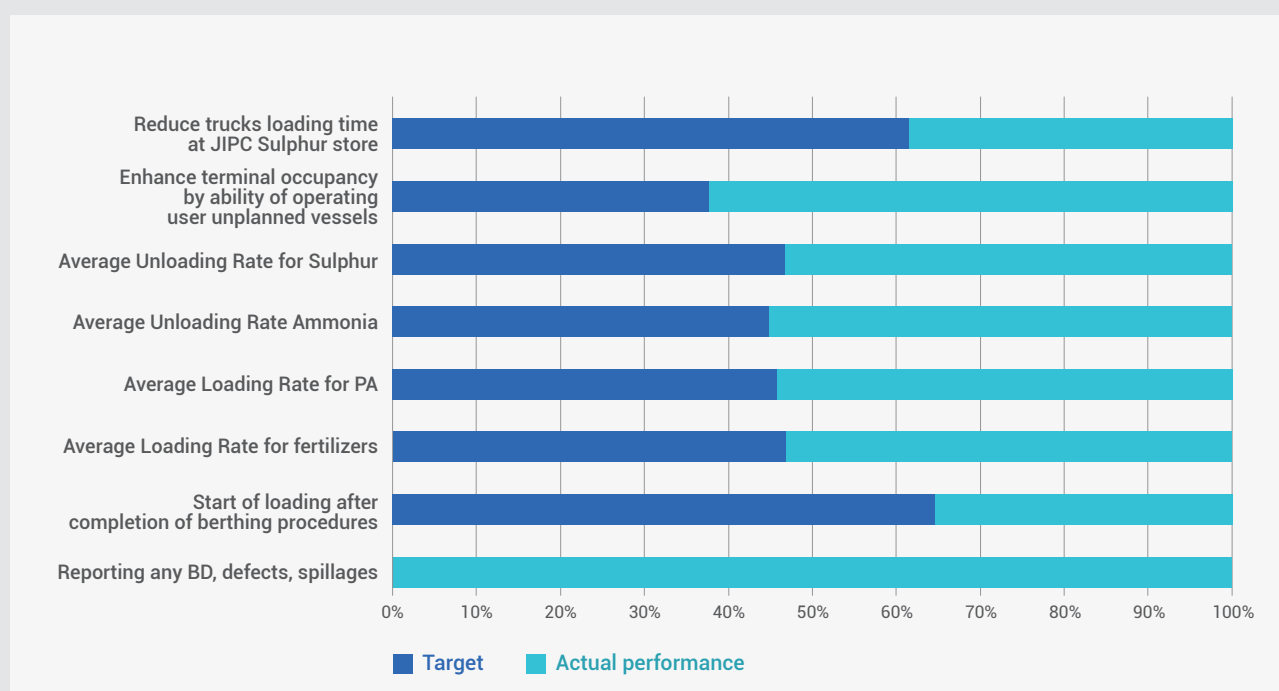
The following represent the numbers and measures of operations department:

1. Overall Handled Quantities during this year is (5,534,240.00) * MT.
2. Operation starts the 2022 year with an achievement of handling the highest monthly volume of 582,544.96 MT in July.
3. Operation team with executive management engaged in the smart green ports course which was held in Antwerp-Belgium.
4. An increment of 19% of all over handling quantity of RED MOP handling as 294,583 MT volume was handled for 2022, in comparison of 261,348 MT for 2021 year.
5. By the end of 2022, Operations team expected to hit new record by handling 1.131 M MT of Sulphur, discharged from 23 vessel, with an increment of 11% comparing with 2021 Qty.
6. JIPC Received the ship "MV Afros", which is the first ship in the world of dry bulk carriers, equipped with four ANEMOI rotary sails. The operation of the sails contributed to reducing emissions and fuel by 12.5%. That's equivalent to 73 tons of fuel saved and reduced carbon emissions by 235 tons per trip.

KPI's of the Year 2022

Operations Section

Objective Ref.	2.1				
Objective Description	Customer Satisfaction- Operation Performance				
KPI 01:	Minimize the vessels occupancy by Reducing the delays in operations on vessels				
Metric	Unit	Target	Actual performance	Actual/Target	+/- indicator
Reporting any BD, defects, spillages	no	3 * total no. of vessel (203)	203.00	1.00	+
Start of loading after completion of berthing procedures	%	0.95	0.52	0.55	-
Average Loading Rate for fertilizers	MT/ hr.	700	791.07	1.13	+
Average Loading Rate for PA	MT/ hr.	600	708.80	1.18	+
Average Unloading Rate Ammonia	MT/ hr.	400	492.00	1.23	+
Average Unloading Rate for Sulphur	MT/ hr.	500	568.50	1.14	+
Enhance terminal occupancy by ability of operating user unplanned vessels	%	0.90	1.49	1.65	+
Reduce trucks loading time at JIPC Sulphur store	hrs.	01:20	00:50	0.63	+





Achievements of the Year 2022

Maintenance & IT Section

The following represent the Achievements of Maintenance Section:

1. Rehabilitation and operation of salt Silos with local capabilities.
2. Update CMMS modules to include KPI reporting, Tracking objects, and Tool Inventory.
3. Perform a Preventive Maintenance on the Ship unloader Vertical arm.
4. Preparation for disaster recovery project.



Transformer Maintenance & Testing for Technicians

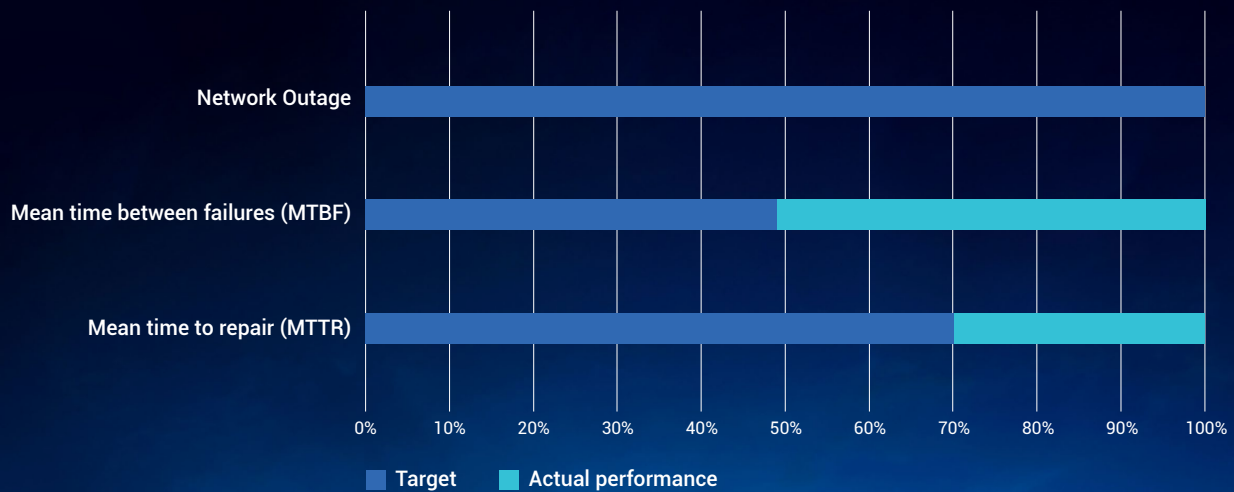
صور من التدريب
العملي لدورة:

KPI's of the Year 2022

Maintenance Section

The below represents the achieved Key performance indicators for the Maintenance Department:

Objective Ref.	2.2				
Objective Description	Customer satisfaction- Maintenance & IT Performance				
KPI 01:	Enhance Asset performance metrics				
KPI 02:	Enhance IT performance metrics				
Metric	Unit	Target	Actual performance	Actual/Target	+/- indicator
Mean time to repair (MTTR)	hrs	5	2.13	1.40	+
Mean time between failures (MTBF)	hrs	7686	7979.53	1.04	-
Network Outage	no.	2	0	1.0	+





Achievements of the Year 2022

HSSE Department

1. LTI record for the current year is 0.
2. Total of (1,250,166) hrs. man working hours recorded up to November 30,2022.
3. Accreditation from different institutes including Eco Port Certificate, Safety Committee, and Member of British Safety Council
4. Renewal of ISO 14001 Certificate.
5. Renewal of ISO 45001 Certificate.
6. Renewal of Eco port Certificate/ Stage one.
7. Planting 500 trees within the company to achieve Greening of the Area.
8. The first company to get approval on the Emergency Plan by CDD in the industrial area.



KPI's of the Year 2022

HSSE Department

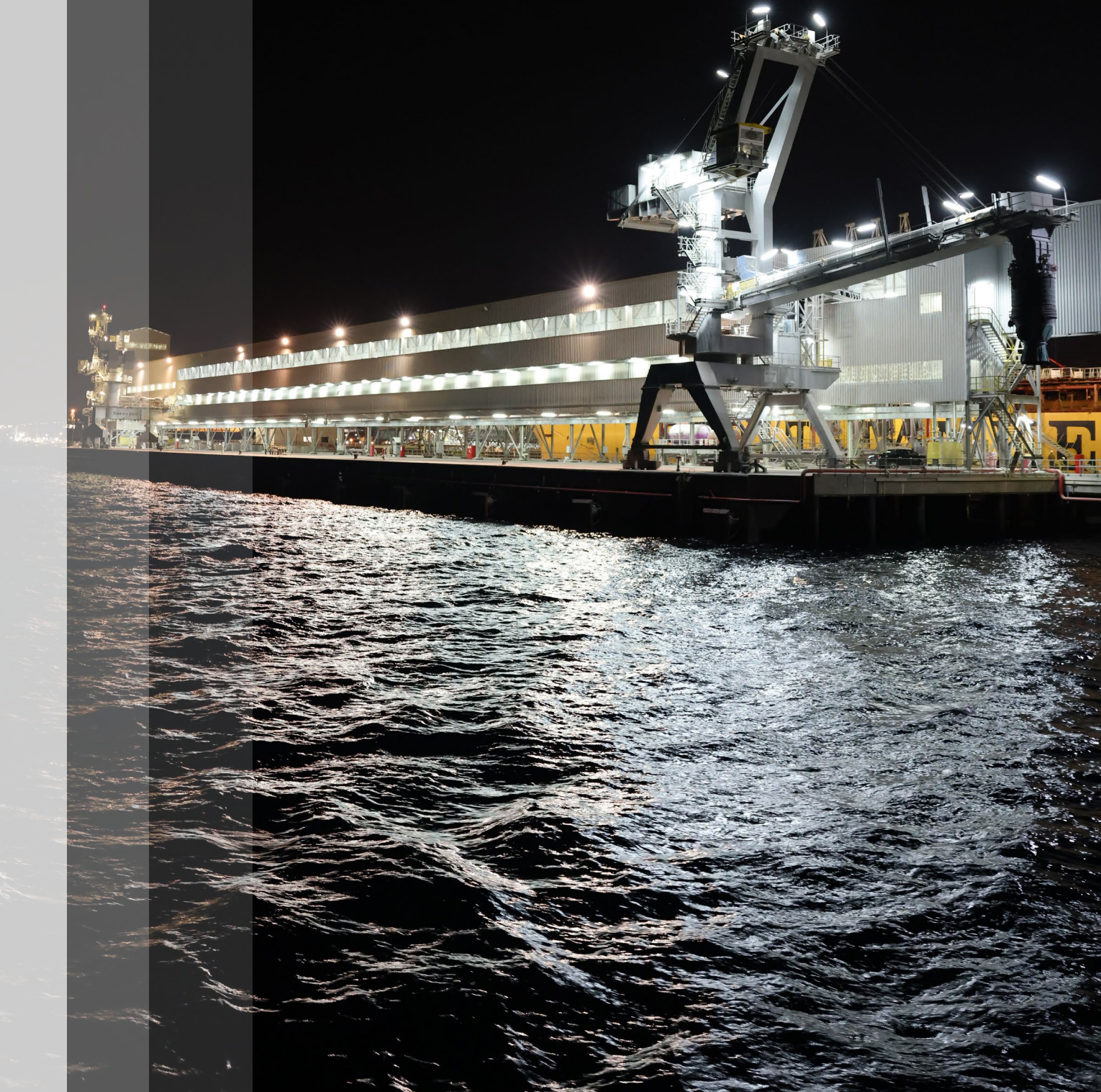
The below represents the achieved Key performance indicators for the HSSE Department:

Objective Ref.	1.1				
Objective Description	Employees and terminal users' safety and health - Promote physical health of Employees and terminal users				
KPI 01:	Minimize Lost time injury frequency by controlling the number of reported accidents and incidents				
Metrics	Unit	Target	Actual performance	Actual/Target	+/- indicator
Safety related trainings to JIPC staff	no.	4	4.5	1.13	+
Safety permit shall be released for each planned maintenance activity	%	1.00	0.96	0.96	+
Create and train First Aid Teams	no.	4	4.0	1.00	+
Conduct External Health Awareness Day as social event	no.	2	2.0	1.00	+
Noise Monitoring check	dp	85	74.8	0.88	+
Daily Safety Inspection Checklist	no.	90	92.5	1.03	+
weekly Issuing of closed near miss report	no.	16	19.5	1.22	+
Conducted Safety induction for all terminal users	%	1.00	1.0	1.00	+

Objective Ref.	1.4				
Objective Description	Employees and terminal users' safety and health- Working environment cleanliness and tidiness				
KPI 02:	Minimize working environment messiness				
Metrics	Unit	Target	Actual performance	Actual/Target	+/- indicator
conduct cleaning volunteer day	no.	2	2	1	+
Percentage of recycled waste	%	0.25	0.17	0.68	-

Objective Ref.	2.4				
Objective Description	Customer satisfaction - Security of the terminal				
KPI 03:	Minimize the unauthorized activities at the terminal				
Metrics	Unit	Target	Actual performance	Actual/Target	+/- indicator
Prevent any unauthorized entrance to the terminal	no.	0	0	0	+
Provide drills to JIPC staff as per ISPS Code Regulations	no.	4	4	1	+

Our Mission: "Empowering our stakeholders through safe, green, agile and integrated ports services."



KPI's of the Year 2022

Administration Department

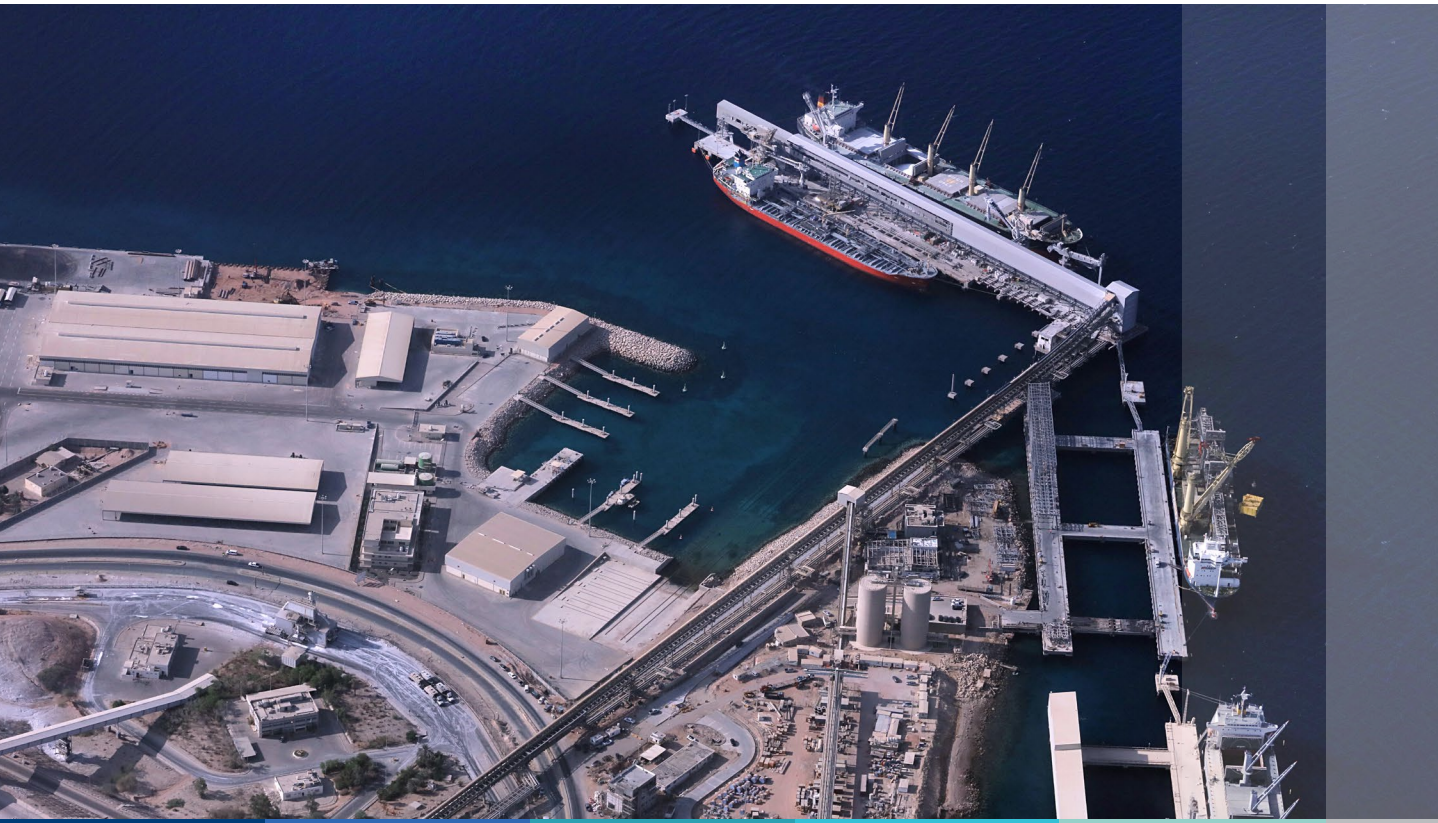
The below represents the achieved Key performance indicators for the Administration Department:

Objective Ref.	1.2				
Objective Description	Employees and terminal users' safety and health- Promote mental health of Employees				
KPI 01:	Increasing the awareness of mental health by promoting open dialogue and staff engagement				
Metrics	Unit	Target	Actual performance	Actual/Target	+/- indicator
Initiation of team building events	no.	12.00	1.00	0.08	-
Initiation of Staff satisfaction survey	no.	4.00	1.00	0.25	-
conduct an awareness session about the importance and impact of mental health on performance at workplace	no.	12.00	0.00	0.00	-
Conduct a training to deal with high-pressure work environments	no.	12.00	1.00	0.08	-
Control overtime hours of White-collar staff	%	0.02	0.13	6.47	+
Control overtime hours of blue collar staff	%	0.04	0.10	2.39	+
Conduct EQ test and analyzing the results	%	1.00	0.00	0.00	-
Objective Ref.	1.3				
Objective Description	Employees and terminal users' safety and health- Promote Female empowerment Strategies				
KPI 02:	Increasing the involvement and engagement of female staff				
Metrics	Unit	Target	Actual performance	Actual/Target	+/- indicator
Initiation of a steering committee of 4 members to discuss all female related issues	no.	4	0	0	-
Conduct awareness session for woman rights at work place	no.	4	0	0	-
Conduct awareness session for woman health & safety	no.	4	0	0	-
support woman in leadership role	%	0.02	0.02	1	+
Objective Ref.	1.4				
Objective Description	Employees and terminal users' safety and health- Working Environment cleanliness and tidiness				
KPI 03:	tracking the cleanliness and tidiness of offices and related facilities				
Metrics	Unit	Target	Actual performance	Actual/Target	+/- indicator
Keeping the offices clean and neat in daily manner	no.	360	360	1	+



Objective Ref.	4.1				
Objective Description	Development of human capital - Internal / External training program				
KPI 02:	Enhance the performance of Employees and ensure training effectiveness				
Metrics	Unit	Target	Actual performance	Actual/ Target	+/- indicator
Applying the suggested training plan	%	0.95	1.2	1.3	+





KPI's of the Year 2022

Procurement Department

The below represents the achieved Key performance indicators for the Procurement Department:

Objective Ref.	3.2				
Objective Description	Cost control and optimization - Procurement & Warehouse Management				
KPI 01:	Enhance and control the receiving process				
Action plan to measure KPI					
Action Plan/ methodology	Unit	Target	Actual performance	Actual/Target	+/- indicator
Order lead time for local items	days	2	6.6	0.25	+
Order lead time for foreign items	days	60	59.7	0.17	+
On-Time Delivery	%	0.85	0.74	0.87	-
Inventory Accuracy	no.	0.95	1.00	1.05	+
Inventory turnover (<)	no.	0.35	0.01	0.03	+
Carrying cost of inventory (<)	%	0.3	0.03	0.1	+

Financial Impact of Non-Recurring Activities that occurred during the financial year and are not part of the company's core activities

Revenue occurred from an activity not included in the company's main activity	Amount in JOD
Services provided to arriving vessels + Claims	1,186,026.00
Bank credit interest	582,916.00
Assets Profit- Disposal	65,842.00
Total	1,834,784.00

Trend of major financial indicators in JOD for the period of 2016 - 2022

Profit	2016	2017	2018	2019	2020	2021	2022
Before tax	1,211,263	3,314,472	3,050,659	2,900,244	3,333,432	2,302,625	2,061,127
After tax	1,211,263	3,162,397	2,904,377	2,744,122	3,104,432	2,158,420	

Auditors, Legal and consultants' fees for the company in JOD

External audit fees and professional consulting for the company	64,000
Company audit and tax consulting fees	9,000
Legal fees	16,000

Summary of JIPC's Donations in JOD during 2022

JIPC's Donations in JOD during 2022	4,500
-------------------------------------	-------

Contracts, Projects, and Commitments that the company has with Parent companies and Terminal User

JIPC Signed a user agreement with the Parent companies and Terminal User, where this agreement specify the relation between terminal and users, services provided and prices of any activity.

JIPC Contribution to the protection of the environment

JIPC Contribute through the implementation of international certificate and the appliance of ASEZA law, also through the mentoring of the surrounding area through environment management system as follow.

- Dust suppression systems,
- Sewage treatment unit,
- Rainwater treatment unit,
- Environmental monitoring system,
- Providing service for Disposal of sewage sludge,
- Providing service for Disposal of garbage and chemical waste.



Declarations of the Board of Directors

JIPC's Board of Directors hereby declares that according to the best of its information and in its opinion, there are no substantial matters that may affect the Company as a going concern entity during the year 2022.



Chairman of the Board
Dr. Maen Nsour



Vice Chairman of the Board
Eng. Abdul Wahab Al Rowad



BoD member
Eng. Mofareh Al-Tarawneh



BoD member
Eng. Khaled Abu Samen



BoD member
Eng. Abdulaziz Arakzeh



BoD member
Mr. Manish Gupta





For More Success

JIPC will continue its hard work to be the number one destination for ports operating and management, through developing effective plans, increasing the awareness of our staff and customer satisfaction.

For the coming year of 2022, JIPC is planning for more optimizing for its operations and control all the activities in a smart and productive ways and through its strategic plan that had been developed to cover the upcoming years from 2023 to 2024 to ensure the continuous success.





Jordan Industrial Ports Company

Tel +9623 201 7461 Fax +9623 201 7459
info@jipc-jo.com www.jipc-jo.com